

# LITTLEJOHN LAW, LLC

**"BUILD IT, PROTECT IT, AND PRESERVE IT"**

A MONTHLY NEWSLETTER FOR AWESOME CLIENTS LIKE YOU!

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*Our Goal is to Help Everyone Make Great Decisions about their Legal Issues.*

Visit [www.elittlejohnlaw.com](http://www.elittlejohnlaw.com) for our Free E-books and Free Resources addressing your Real Estate, Business, and Estate Planning concerns.

### **Consumer Guide to Real Estate Transactions**

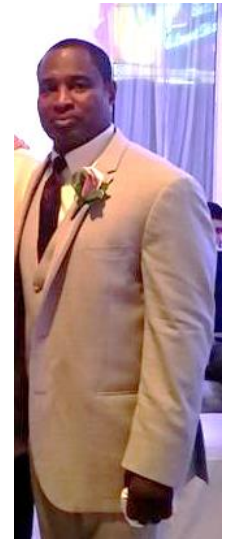


Get your Guide Today!

## HAPPY FATHER'S DAY!

My father played an important role in my life and I hope to play an important role in my child's life. Happy Father's Day to all of the Dads and Granddads. I remember something that my father said "Out run, Out Jump, and Out Work the competition."

See any resemblance?



Congrats to all of the Graduates High School and College Graduates out there. It is a huge accomplishment! Go-Out and Make a Difference in the World.

Only those who have the habit of going the second mile ever find the end of the rainbow. It's a fact of life that most of us try and fail many times before we ultimately achieve the level of success that we desire. You can expect to travel the extra mile many times only to find fool's gold at the end of your rainbow. But you will most certainly miss out on the great riches that await you if you quit trying.

Great achievement results from a commitment to do the right thing regardless of the consequences, and that commitment will ultimately lead you to the pot of gold at the end of your rainbow. "The journey of a Thousand Miles begins with the First Step."

Go Forth and Conquer.

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*“The only life worth living is the life worth living on your Terms” –*

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## **Tip of the Month – How to Make a Great First Impression for High School and College Students**

*Whether looking for a summer job (Yes, “J-O-B-S” still exists. You know. You get up and go work for someone else. Follow their rules. Show up on time. Develop good habits. Go look it up if you’ve never had that experience.) or heading out into the working world on a full-time basis, making that first impression is, oh, so important.*

There’s a great new book out that was recently profiled in Entrepreneur magazine titled “*Captivate, The Science of Succeeding with People*” it looks at the research that has been done to try and figure out how humans arrive at their first impressions and which kinds of behaviors will help cement a great first impression.

Here are four ideas from the book:

1. *Put your hands up:* Research shows that the most popular TED talkers used hand gestures to instantly connect with the audience. Where does this come from? Best guess is that caveman approaching a stranger would put their hands up to show they held no weapons!
2. *Stand like a winner:* Researchers looked at both blind and sighted athletes and observed how they behaved after they won or lost a race. Winners raise their arms over their heads, expand their chests and tilt their heads toward the sky. Losers bow their heads, slump their shoulders and pin their arms to their sides. We are wired to follow winners, not losers!
3. *Look people in the eye:* People you meet are asking themselves, “Will this person like me?” Truth is, when you like someone, you look at them more. Research suggests that looking at someone 60-70 percent of the time you are interacting with them will strike the right balance between looking timid and putting someone off by staring at them.
4. *Ask great questions:* If you don’t want to have a memorable conversation, then just ask someone, “how are you doing?” or “what do you do?” Research shows you will be more remembered if you ask more interesting questions like, “What was the highlight of your day?” or “What’s your biggest headache in your business?” The secret here is to be truly interested in hearing the answer.

This short list will help you make a great first impression. Remember if someone doesn’t like you for you, then that’s something that they have to deal with. Not you. **Be You. Dream Big, Be Bold, and Live the Life that you want to Live. There’s no Dress rehearsal... This is it. Make the most of every day.**

## RECIPE OF THE MONTH - JEFF'S HOMEMADE ZITI

### INGREDIENTS:

- 4 cups marinara sauce
- 1 box ziti
- Olive oil cooking spray
- 2 cups cooked chicken, diced
- 1 cup shredded mozzarella cheese
- 1/4 cup grated Parmesan
- 6 basil leaves, chiffonade

### Directions:

1. Preheat oven to 425 degrees.
2. Cook ziti in a large pot of salted boiling water for 10 minutes. Drain and set to the side.
3. In a large 9 x 12 baking dish, lightly coat with olive oil cooking spray. Pour 1 cup marinara sauce in the baking dish. Then pour in the drained pasta along with 2 cups of sauce, all the chicken, and 1/2 cup of the mozzarella cheese. Mix well and then top with remaining mozzarella and grated Parmesan cheese. Bake for 25 minutes.
4. Remove the chicken parmesan baked ziti from the oven. Top with basil chiffonade. Add additional marinara sauce if desired and enjoy immediately.



Send us your [Favorite Summer Recipe](#) to try out. [OFFICE@ELITTLEJOHNLAW](mailto:OFFICE@ELITTLEJOHNLAW) or Text 740.235.4392

## WHAT'S NEW WITH ME AND MY OWN



Jeff's been busy. In addition to working here, taking care of the farm, and planning for a Wedding. He received his Ohio Bar results and he Passed! ***Congratulations Jeff!***

Jeff was also nominated to as a Lawyer of Distinction in Pennsylvania. Keep up the good work Jeff.



YOU'VE BEEN NOMINATED TO JOIN THE TOP 10% OF PENNSYLVANIA ATTORNEYS

Congrats to the JVS Mock Trial Team who did an excellent Job on April 28<sup>th</sup> at Law Day. It's always great to see the students experience Law Day and to have the opportunity to view the Courthouse, jail, and meet lawyers and Judges.



I always enjoy the transformation of the students when we begin to the Competition. It reminds me why I do what I do everyday. Maybe one Day one of the Students will join the Littlejohn Law Legal Team.

When I'm not in the office working, I've been helping Kellee get ready for the baby. Who knew that putting together a crib and other toys takes so much time. ☺

Also, on June 18<sup>th</sup> I'll be celebrating my wedding Anniversary and Father's Day. And I'm looking forward to celebrating both with my wife and family. I'm not sure what we're going to do, but I'm sure it will be a great time, with good food, and good company.



### **ATTENTION: Landlords and Real Estate Investors.**

Littlejohn Law VIP (Very important Person) is hosting a special event. The upcoming Littlejohn Law VIP Event is the July Real Estate Seminar for Landlords and Real Estate Investors. We will be discussing the Do's and Don'ts of Landlording, Essential Terms for Lease Agreements, and Eviction tips. If you're interested be sure to pre-Register by texting Cassandra at 740.235.4392 for more information.



Remember all of our Clients are Lj Law VIP members and are entitled to receive the following benefits Free of Charge:

- Free Estate Plan Review
- Free Purchase Agreement/Rental Agreement Review
- Free Business Owners Policy, Liability Insurance, and Worker's Compensation Review
- Free Auto Insurance Review
- Free Notary Service
- Free 15 Minute Telephone Consultation
- Free Entry into the Littlejohn Law Contest & Events



## CONTACT INFO & ADMINISTRATIVE ANNOUNCEMENTS

#1 If you have been trying to Call us and have been having difficulties, it is because we have changed our phone systems. Please bear with us the problem should be solved soon.

#2 Our promise to you is that while we are working on your case, we don't take inbound phone calls or emails.

**Edward takes no inbound unscheduled phone calls, unless it's an emergency.** It makes him much more productive and helps get your case resolved faster. You can always call the office at 740.346.2899 and schedule an in-person or phone appointment, usually within 24-48 hours. This is a lot better than the endless game of "phone tag" played by most businesses today. Remember, too, that email is "quick," but is checked no more than twice a day. Replies are then scheduled into the calendar. So if it's really important, don't email – call the office instead.

#3 Referrals are much appreciated and welcomed. If you know anyone who might benefit from our services, please pass along their name and we'll get our Free Resources out to them immediately. We would be grateful for the opportunity to work with some of your friends, co-workers, colleagues, and associates. And we promise to give them the special care and attention they deserve.

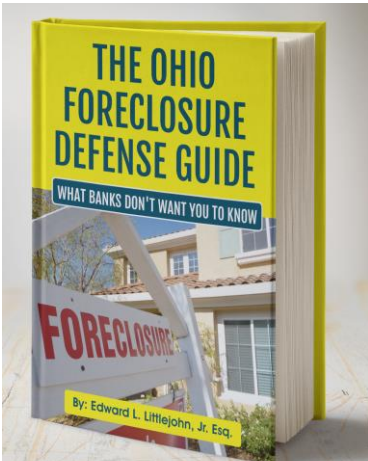
#4 This newsletter is for informational purposes only and no legal advice is intended. Be sure to consult with this law firm if you have a specific question about your situation.

I sincerely hope that you enjoy reading this as much as I enjoyed writing it.

Yours Truly,

*Edward L. Littlejohn, Jr.*

Edward L. Littlejohn, Jr.



Check us out at [www.elittlejohnlaw.com](http://www.elittlejohnlaw.com). If you know anyone who may be in need of legal advice feel free to give them our telephone number or visit our website to get their legal questions answered.

740.346.2899

**Littlejohn Law, LLC**

## *Inside this Issue ...*

- *How to make a Great First Impression.*
- *Real Estate Seminar*
- *And more ...*

*Happy Birthday to all the June Birthdays!*

*Enjoy your special day!*

**LITTLEJOHN LAW, LLC**

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